

The 15-Point Security Posture Checklist

Fifteen questions we ask in every first conversation. Check what you can answer with a confident yes. Anything unchecked is where your risk, your audit findings, or your wasted budget is hiding.

AI (the surface your last audit never saw)

- ☐ 01 We know every AI tool employees use with company data, sanctioned or not
- ☐ 02 Our AI features have been tested for prompt injection by someone adversarial
- ☐ 03 Every AI agent's permissions are scoped, reviewed, and revocable
- ☐ 04 We have a written AI usage policy people have actually read

CLOUD (the foundation everything sits on)

- ☐ 05 No unused admin roles or standing credentials in our cloud accounts
- ☐ 06 Someone is alerted within minutes of suspicious activity, and it isn't spam
- ☐ 07 Logs are centralized, immutable, and would survive an incident
- ☐ 08 We have tested our incident response runbook this year

COMPLIANCE (what buyers, insurers & regulators demand)

- ☐ 09 We hold the certifications our sales pipeline and insurer actually require
- ☐ 10 Audit evidence is collected automatically, not by screenshot hunts
- ☐ 11 Security questionnaires get answered in days from a reusable library
- ☐ 12 Our audit scope was reviewed and trimmed in the last 12 months

COST (the line items nobody audits)

- ☐ 13 We know our total annual security spend, including internal hours
- ☐ 14 Every automation we pay for in our GRC platform is actually enabled
- ☐ 15 No security tool on our bill duplicates another one

Three or more unchecked? That's a 30-minute conversation, and the first one is free.

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